

Brief Info

Blik is foodstuff import and distribution company based in Riga, Latvia. Since 1993 Blik operates on the Baltics States market providing quality products. Blik main product categories are canned vegetable, fruits, tuna and ethnic sauces. Our distribution portfolio consists of brands that are rooted in consumer's demand, and we are constantly fulfilling their requirements.





Distribution

We operate 2400m2 warehouse in Riga distributing goods to 1700+ clients in Baltics weekly. The company owns vehicles providing fast and qualified logistics services as well as outsourcing famous logistics companies for immediate shipments.



Brands

We are providing full brand service, sales strategy and marketing for 8 brands. Our partners are international companies that holds significant european market share part in their product segment. Blik's target is to represent partners production in Baltic for more wide brand recognition.

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BLIK

BLIK – The trademark of the company that is present on the market since 2004. Customers can find the BLIK trademark at leading chain stores, as well as in other retail outlets in Latvia. BLIK offers a wide range of products including canned vegetables, fruit, olives and fish. Blik brand is one of the biggest canned fish importers in Baltic States. Positive long-term relationships with our suppliers and clients gives our brand stable position on the market. www.blik.lv

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BLIK products range

<u>Fruits:</u> Peaches in Syrup. Pineapple Slices and Pieces in Syrup.

<u>Vegetables</u>: Green Peas. Pickled Nameko Mushrooms. Sweet Corn. White, Red, Butter Beans and Baked Beans in Tomato Sauce. Peeled and Chopped Tomatoes in Tomato Juice. Tomato Paste. Pickled Cucumbers and Pickled Baby Cucumbers.

<u>Olives</u>: Black and Green Olives with and without stones. Green Olives filled with Anchovy, Lemon and Salmon pastes.

<u>Fish</u>: Pacific Saury in Own Juice and in Oil. Sandwich Tuna in Own Juice and in Oil. Tuna Chunks in Own Juice and in Oil.









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FIGARO

Figaro - One of the most popular Spanish olives brands in Europe. It has a wide assortment and high quality products. "BLIK-M" represents Figaro in Latvia since 1998. In 1975 factory emphasized their activity in the commercialization of olives, prickles and canned vegetables. The products are distributed to more than 60 countries, being the European Community & US the main destination of the sales.

www.figaro.es



FIGARO products range

Olives: Black and Green Olives without and with stones. Pimento and Royal Pimento Olives. Green Olives filled with Almonds.

Other vegetables: Capers. Pickled Garlics. Scallions with Vinegar. Pepper Piri-Piri. Babe Cucumbers with Vinegar. Artichokes.















CHAIN KWO & MIYATA

One of the largest producers of soy sauces. They supply world with traditional and oriental Chinese foodstuffs and professional Japanese style Sushi foods with premium quality. Chinese brand is present in our market since 2000. In more than 10 years the availability and quality of the production are highly appreciated by customers. With the competence of good quality food production by using the abundance of selected raw materials, the products of ChainKwo brand and Miyata brand are range as high standard foods exported to various countries and areas.

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www.chainkwo.com





CHAIN KWO & MIYATA products range

Sauces: Light Soy Sauce. Superfine Dark Soy Sauce. Light soy sauce table top. Soy Sauce with Mushroom Taste. Japanese Soy Sauce. Sauce Teriyaki. Sauce Hot Chili. Chili Sauce Sambal. Chili Sauce with Ginger. Japan Soy Sauce Table Top.

Other: Sushi Leaves Nori. Sushi rice vinegar. Sushi ginger. Wasabi paste.















NOVA

In beans/legumes product group "BLIK-M" cooperates with Italian partners since 2001. The technologically advanced food preserving and canning plant uses only the finest quality raw ingredients whilst an in-house research laboratory constantly elaborates new products aimed at satisfying changing consumer demands across the globe. This brand as one of the first in the group has appeared on the shelves in stores in Latvia. Currently, the culture of using legumes in the kitchens of Latvian housewives has been kept at a consistently high level, that is the merit of goods availability in stores.



NOVA products range

Beans: Red, White, Butter







OBRAKO

Obrako - Marinated field mushrooms from Poland. The brand is represented in the stores of Latvia since 2004. For years we have been sharing a common passion and every day we work to improve the production process. Longstanding experience and commitment, as well as the introduction of new technologies, machines and equipment, fully guarantee a top-quality product. Therefore, Obrako can meet the expectations of every customer. Consumers not only from Poland, but also from Ukraine, Latvia, Romania, Italy, Austria, Switzerland, France, and other European countries . Relations with customers are based mainly on mutual respect and honesty.

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www.obrako.pl



OBRAKO products range

Mushrooms: Pickled Field Champignons. Field Champignons in Own Juice.

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ENCONA

Encona, the brand, was first registered by parent company Enco Products Ltd. Soon after the company was incorporated in December 1946 and during the 1950's and 1960's, when West Indians first began to arrive in the UK, the company sold Caribbean grocery products such as peas, beans and pounded yam, ground rice and cornmeal products. It was not until 1975 that we first introduced our Hot Pepper Sauce range under the 'Encona' name...and they haven't looked back since!

http://www.enconasauces.co.uk/



ENCONA products range

<u>Sauces in Class:</u> Original Hot Pepper. Smooth Papaya. Jerk Bbq. Creole Pepper. Thai Sweet Chilli. Chilli & Garlic. Sweet Mango Chilli. Cajun. Extra hot. Peri Peri. Chilli Bbq. Brazzilian Bbq. Amarillo. Caro'ina Pepper.





















MISSISSIPPI

Mississippi is American company that manufactures their products in Fremont, Ohio. Company blends the sweetness of Chicago, the mellow tang of Memphis, and the spices of New Orleans.

www.mississippibbq.com

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MISSISSIPPI products range

Barbecue sauces: Original. Sweet'n Mild. Sweet'n Spicy.









Clients

As our company are presented in the Baltic since mid 90's, we managed to build long-term and trusthful relationships with main Retail chains, Wholesale and Horeca clients across all of the Baltics.

We continue to coperate actively offering different marketing programmes, creating special campaigns and discussing what would be most suitable strategies for more successfull product distribution.

We have significant brand recognition among consumers in Baltics as our sales from year to year confirms that people are interested and satisfied with our product range.

Our most valuable clients





















Food Service

Cash&Carry





THANK YOU FOR YOUR ATTENTION!